



Flashpoint Internet Solutions
Centered on Excellence. Focused on You.

Commercial Price List

Effective: 1 January 2021

| <u>Labor Category</u> | <u>Min. Education Level</u> | <u>Min. Years Experience*</u> | <u>Rate</u> |
|------------------------------|-----------------------------|-------------------------------|-------------|
| Subject Matter Expert | Masters | 8 | \$158.50 |
| Management Consultant | Masters | 6 | \$150.50 |
| Business Analyst | Bachelors | 4 | \$105.50 |
| Project Manager | Bachelors | 6 | \$168.50 |
| Systems Analyst | Bachelors | 6 | \$128.50 |
| Web Developer | Bachelors | 4 | \$143.00 |
| Associate Software Developer | Bachelors | 2 | \$78.00 |

*NOTE: One year of paid, professional experience may be substituted for one year of education on all labor categories. For example, Bachelor's degree is equivalent to four years of experience; Master's degree is equivalent to six years of experience; Bachelor's degree and two years of experience is equivalent to a Master's degree.